ACME Corporation

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SALES PROPOSAL

Proposal Details

Proposal ID	PROP-2025-002
Proposal Date	2025/01/22
Valid Until	2025/02/21
Status	Sent

Prepared For

Sunrise Retail Chain

Contact: Robert Kim

Email: r.kim@sunriseretail.example

Project Overview

POS System Upgrade

Modern point-of-sale system with inventory integration and analytics dashboard.

Estimated Duration: 4 months

Products & Solutions

CloudShield Security

Cloud-native WAF, DDoS protection, and vulnerability scanning platform.

Version: 1.8.2

InsightBoard Analytics

自助式商业智能平台，支持拖拽式数据可视化和 AI 洞察分析。

Version: 5.0.1

Pricing

Item	Category	Qty	Unit Price	Recurring	Notes
POS Software License	License	50	480.00	Annual	Per terminal pricing
Inventory Module	License	1	8000.00	Annual	Real-time inventory sync
POS Implementation	Implementation	40	750.00	One-time	40 setup and config days
Analytics Dashboard	License	1	12000.00	Annual	Sales reporting and trends

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Financial Summary

Total Value: 92000.00

Currency: USD

Discount: 5%

Discounted Total: 87400.00 USD

Optional Add-Ons

Maintenance Package: Annual software maintenance and updates included. Covers all bug fixes, security patches, and minor version upgrades during the support period.

Sales Representative: Sarah Johnson

Notes

This proposal is valid for 30 days from the date of issue. Prices are subject to change after the validity period. All pricing is exclusive of applicable taxes and duties unless stated otherwise.